

阜阳市人民政府

尊敬的马尔科·吉索非先生：

Dear Marco,

非常感谢您于 2017 年 7 月 12 日拜访阜阳市人民政府，双方就贵司在我市投资建设纤维素乙醇项目，进行了愉快和卓有成效的会谈，并决定 2017 年 9 月在阜阳成立合资企业。

I am glad that in the occasion of your visit in Fuyang on July 12, 2017 we have agreed that we will start the first leg of our Fuyang project by September 30th 2017.

我本人于 2017 年 5 月份拜访贵司，参观了 Crescentino 纤维素乙醇工厂和 Rivalta 研发中心，Proesa™ 技术的研发和商业化令我印象深刻。相信 Proesa™ 技术能够有效地解决阜阳市秸秆禁烧和综合利用的问题，在阜阳建设纤维素乙醇工厂可以实现双方的合作共赢。阜阳是中国的农业大市，可利用的秸秆资源总量达每年 500—600 万吨，不仅可以为目前一期 6 万吨/年纤维乙醇工厂提供生物质原料，还可以满足后续二期、三期项目的生物质原料需求。

As discussed during the meeting I have visited Crescentino in May, 2017 and I have educated myself on

the Proesa technology and I think ours will be a win-win cooperation because Proesa can be the solution to the utilization of our agricultural waste after we have banned the past practice of agricultural waste burning. Fuyang is one of the most important agricultural center in China, we have available 5-6million MT of agricultural waste which we could make all available to Proesa; this means that Fuyang biomass will be sufficient to feed not only the first plant of 60kMT, but also 2 additional plants that will follow.

我的愿望是将阜阳纤维素乙醇项目建设成样板示范工程，并在其他农业产区推广复制，在中国建设十座乃至几十座工厂。阜阳市政府并争取安徽省政府和国家有关部委大力支持 ProesaTM 纤维素乙醇工厂的建设和技术的推广。

Also my vision is that Fuyang Proesa plants are going to be model that we can export in all other agricultural regions in China which will mean tenths of Proesa plants across China. With our jointly efforts, Fuyang city government, and for the Anhui provincial government and the relative ministries and commissions of the central government will support the Proesa plants.

阜阳市政府还会尽力支持生物质综合利用工程技术

中心的建设，结合阜阳纤维素乙醇项目的建设和运营，进一步完善提升 Proesa™ 纤维素乙醇技术，提高乙醇产率和精深加工利用率，促进秸秆资源高值化利用。

My vision further extends to our local government to invest in a R&D center dedicated to biomass development and that can complement your Rivalta R&D center work so that we can make the biomass and its value ever more productive.

希望 2017 年 9 月份合资企业完成注册，正式启动阜阳纤维素乙醇项目。这将是双方合作联姻的第一项重要成果！我期待纤维素乙醇项目尽快建设投产，并尽早成功上市，也期待双方在更广泛的领域进行全面合作，共同推动绿色化工和生物能源产业的发展！

I look forward to rolling out of the first 60kMT Proesa plant in Fuyang in September 2017, this will be the first baby of our marriage! I expect we will have so many more babies and so fast that an IPO will soon come to power our grand undertaking.

顺颂商祺，

Sincerely,

孙正东

Sun Zhengdong

Mayor of Fuyang

阜阳市人民政府市长

孙正东 2017. 7. 18